2014

Morison Engineering Limited

Company Profile.



ATLAS FIRE SECURITY

(A DIVISION OF MORISON ENGINEERING LIMITED)

Contact Information

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THE COMPANY

Morison Engineering Company is a leading supplier of engineering products in this region. In 1986 the Company acquired "Atlas Fire Security" and other business assets from J L Morison Son & Jones (Kenya) Ltd. Atlas Fire Security has been in existence for nearly 40 years and is synonymous with fire fighting equipment in many Kenyan businesses and residences. However the company has continuously transformed in order to trade in a wide range of engineering products and services as detailed in this profile below.

Morison Engineering is Kenyan based and is a wholly owned subsidiary of Amedo Madison Holdings Ltd. The other subsidiaries of AMH are Madison Insurance Company Kenya Ltd and Amedo Centres Kenya Ltd. The current directors are Mr. S. G. Ngaruiya, Mr. J. M. Wainaina, Dr. E. Mwarania, and they are all Kenyans. The company headquarters is located in Nairobi's industrial area and has a branch in Mombasa.

The company distributes high quality equipment from a number of industry leading companies from around the world. Supported with a well equipped office facilities, repair workshop and mobile service team, the company business activities are focussed on 8 principal product sectors – fire fighting equipment, generators, air conditioners, fire alarm & suppression systems, plumbing & drainage Mechanical Engineering services Electrical Engineering and field service.

Morison Engineering full range of fire fighting products are manufactured to international standards such as British standards (BS); European standards (EN); Australian standards (AS); Singapore standards (PSB); Underwriter Laboratories standards (UL); and Kenya Bureau of Standards (KEBS). Our team of Engineers, professionals and skilled technicians are well experienced in interpreting specifications and requirements of enforcement authorities. With the understanding of these requirements, our engineers and technicians will support installations as well as provide product training and efficient maintenance to ensure optimum performance of the systems the company deals in.

1. FIRE FIGHTING EQUIPMENT

Morison Engineering recognises that the provision of safety and comfort in any buildings is paramount. The distribution of fire fighting equipment is Morison Engineering principal activity for more than 40 years now. The range of fire fighting equipment provided by the Company includes portable fire extinguishers, hose reels, hydrants, sprinklers, and fire blankets etc.

We also supply, install and service fire fighting equipment to a wide range clientele such as WFP, Standard Chartered, Barclays Bank etc. We carefully source our equipment from reputable international suppliers including trademark like SRI and NEWAGE. We are been widely supplied our products to most banks, supermarket chains, oil companies, manufacturing companies, Hotels, Hospitals etc as detailed in our customer profile below. Morison Engineering is registered as Trainers with the Directorate of Occupational Health Safety Service (DOHSS), which is a department in Ministry of Labour, KENYA.

2. GENERATORS

Morison Engineering key business initiative is establishment of a Generator Division, which is aimed at complimenting the other company products. A dedicated business unit has been formed and a wide product range is offered including models like **CUMMINS and PERKINS** engines models. The units are sourced from world leading supplier's countries like the United Kingdom and the Far East countries. Our products range from 1kVA to 1500kVA power generation units.

We supply, install, service and maintain power generation systems in commercial buildings, factories, residential homes, offices, hotels and other related areas. The combination of quality products supported by trained generator technicians and the resources at Morison Engineering provides required uninterrupted power supply to the end-user.

3. AIR-CONDITIONERS

The Air- Conditioning Division is also a very important area of Morison Engineering business. A dedicated business unit has been formed and a wide product range is offered including models like **CHIGO**, **LG**, **and CARRIER** among other reputable models are on offer at the company. The units are sourced from world leading supplier's countries like Australia, Korea, and USA etc.

We supply, install, service and maintain air-conditioning and refrigeration systems and facilities in offices, computer rooms, cold stores and related areas. The combination of quality products supported by trained air-conditioners technicians and the resources at Morison Engineering provides the comfort drawn from the air conditioning products.

4. FIRE ALARM & SUPPRESSION SYSTEMS

Morison Engineering supplies, installs and commissions fire alarm systems and we are the appointed distributors of **ZETA Alarm Equipments (UK)** in Kenya. This includes a wide range from the basic panel to the large network based systems controlled by a ZETA configuration.

The company sales, installation and service technicians have been factory trained to give our customers the best possible product and the expertise to back up the systems. These include Addressable & Conventional fire alarm systems.

For the fire suppression systems Morison Engineering is fully authorised to trade in KIDDE products sourced from ANGUS FIRE Company in the UK in this region. This is the manufacturer of the FM200 system that we install in various buildings in the region as detailed in our customer profile below. In the protection of certain types of buildings and equipment, FM200 represents one of the best fire suppression systems available in the market today. Most installations we have done include institutions like the banks, government agencies, commercial buildings, factories to name just a few.

5. FIELD SERVICE

The service fire fighting equipment is Morison Engineering main activity and it offers the widest range of service solutions in the region. Most of our products are sourced from a number of world leading manufacturers including **SRI** and **Ningbo**. The service solutions also include all the other products of the company like Generators, Air Conditioners and the Fire Alarm system.

Product support is a priority and together with extensive product stocks all models offered are backed with detailed reference literature, spare parts, service facilities, and importantly, expert selection advice from a team of trained field technicians.

Also available is a wide range of accessories including corresponding electrical accessories, specialized fittings, control equipment, plus much more to ensure that all necessary hardware is available for an installation. Morison Engineering is committed to providing an unparalleled service projected to be offered on time all the time.

6. PLUMBING AND DRAINAGE

Morison Engineering is registered with the Ministry of Public Works and Housing, also with local authorities as plumbing and drain-laying contractors. We carry out general plumbing works in office blocks, residential, factory and related buildings including sanitary ware installations. Most of our plumbing materials are source from local suppliers hence the delivery and execution period are always efficient. With a dedicated team of plumbers the company has the capability of executing a given scope of plumbing assignment just as instructed by the Engineering consultant. The major plumbing job that the company has executed so far include projects at the Central Bank of Kenya, The Ministry of Lands and Housing (Ardhi Hse), Karirana Tea, The Co-operative Bank among others

7. MECHANICAL ENGINERING WORKS

We carry out general mechanical works, fabrication, repairs and new installations in office blocks, residences, factories and industrial premises. We have a well established department to handle any kind of job coupled with sound financial back up and efficiency. Supply is both local and international. Major jobs we have executed so far include Bamburi Cement Mombasa and Nairobi, Cooperative Bank among others.

8. ELECTRICAL ENGINEERING WORKS

Morison Engineering Ltd is registered with Electrical Regulatory Commission as a Class A Contractor. We have a wealth of experience in all aspects of electrical engineering, running across board from residential, commercial to large industrial set ups.

We have a team of experienced and well trained engineers and technicians. Our strength lies in effective and efficient delivery of service.

Some of our clients are shown in subsequent pages of this profile.

Company's management team, key principals and personnel

1. Name: **Robert M. Mutugi** - B.Com, MBA (Strategic Management)

Title: **General Manager**

Email: morison@morison.co.ke; generalmanager@morison.co.ke

Mobile: 0731 849 112

2.Name: Humphrey M. Muchoki (Higher National Diploma in

Mechanical Engineering (Plant Option)

Title: Technical Sales Manager

Email: <u>morison@morison.co.ke</u>; <u>tsm@morison.co.ke</u>

Mobile: 0720 322 377

3. Name: Martin K. Munene (Diploma- Mechanical Eng.)

Title: Branch Manager - Mombasa

Email: morison@morison.co.ke; bmanager.msa@morison.co.ke

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4. Name: Joash O. Juma (Diploma - Mechanical Engineering)

Title: **Projects & Service Supervisor**

Email: <u>morison@morison.co.ke</u>; <u>service@morison.co.ke</u>

Mobile: 0723 932 885

5. Name: Stephen Mutisya (Diploma – Mechanical Engineering)

Title: Service Supervisor

Email: <u>morison@morison.co.ke</u>; <u>projectsupervisor@morison.co.ke</u>

Mobile: 0716 700 085

6. Name: **Tom Oyie** (Diploma – Mechanical Engineering);

Title: **Projects Supervisor**Email: morison@morison.co.ke;

Mobile: 0734 560 083

We have a team of eighteen (18) Service Technicians with training in both electrical and Mechanical engineering.

We also have other staff members in various other departments of the organization namely Finance /Accounts, Sales, Marketing, Procurement and Administration.

FIRE ALARM, DETECTION & SUPPRESSION SYSTEMS			
CUSTOMER'S NAME	WORK DONE	CONSULTANT	
DAYSTAR UNIVERSITY, NAIROBI	FIRE SUPPRESSION SYSTEM	METROCOM CONSULTANTS	
SGS MOMBASA	FIRE SUPPRESSION SYSTEM	CLIENT DIRECT	
ABC BANK, WESTLANDS	FIRE ALARM SYSTEM & SPRINKLER SYSTEM	J. O. & ASSOCIATES	
EUROPEAN PERFUMES & COSMETICS CO. LTD	FIRE ALARM & DETECTION SYSTEM	CLIENT DIRECT	
EMERALD BEACH RESORT & SPA, MOMBASA	FIRE DETECTION & ALARM SYSTEM	ENG.LIMO	
FLAMINGO BEACH RESORT & SPA (SHANZU)	SUPPLY & INSTALLATION OF SUPPRESSION & DETECTION SYSTEM	ENG.LIMO	
LOFTA RESORT (UKUNDA)	SUPPLY & INSTALLATION OF SUPPRESSION & DETECTION SYSTEM	ARCH. RICHARD WOODWAL	
KISII BOTTLERS	SUPPLY & INSTALLATION OF FIRE ALARM SYSTEM	CLIENT DIRECT	
ST. PAUL'S UNIVERSITY, NAIROBI CAMPUS	SUPPLY & INSTALLATION OF FIRE ALARM SYSTEM	CLIENT DIRECT	
LINKS PLAZA, MOMBASA	SUPPLY & INSTALLATION OF FIRE ALARM SYSTEM	ZPOJAWO CONSULT. ENGINEERS	
T.S.S. APARTMENTS KIZINGO, MOMBASA	SUPPLY & INSTALLATION OF FIRE ALARM & DETECTION SYSTEM	ZPOJAWO CONSULT. ENGINEERS	
AFRICAN NAZARENE UNIVERSITY	KITCHENHOOD FIRE SUPPRESSION	DON CONSULT	
ICRC - NAIROBI & MSA.	FIRE ALARM SYSTEM	CLIENT DIRECT	
EAST AFRICAN PORTLAND CEMENT COMPANY LIMITED	SUPPLY AND INSTALLATION OF FIRE SUPPRESSION SYSTEM	CLIENT DIRECT	
LIBYA OIL KENYA LTD	KITCHEN HOOD FIRE SUPPRESSION	CLIENT DIRECT	

H. P. OFFICE	FM200 FIRE DETECTION AND SUPPRESSION SYSTEM	TULSI LIMITED
STANDARD CHARTERED BANK, H/O CHIROMO	FM200 FIRE DETECTION AND SUPPRESSION SYSTEM	HOWARD HUMPHREYS
FAMILY BANK, LIMURU	FIRE ALARM AND SUPPRESSION SYTEM	NORKUN INTAKES
CAPARO LTD	FIRE DECTION AND ALARM SYSTEM	CLIENT DIRECT
WINDSOR VILLAS	FIRE DETECTION AND ALARM SYSTEM	PINNACLE PROJECT MANAGERS
SDV TRANSAMI	FIRE ALARM AND FM200 SUPPRESSION SYSTEM	MWATEC CONSULTANTS
EQUITY BANK, UAP BUILDING	FIRE ALARM AND FM200 SUPPRESSION SYSTEM-SERVER ROOM	NORKUN INTAKES
NESTLE FOODS LTD	FIRE ALARM AND FM200 SUPPRESSION SYSTEM-SERVER ROOM	CLIENT DIRECT
ABC BANK	FIRE ALARM AND FM200 SUPPRESSION SYSTEM-SERVER ROOM	CLIENT DIRECT
FAMILY BANK	FIRE ALARM AND FM200 SUPPRESSION SYSTEM-SERVER ROOM	NORKUN INTAKES
ICDC UCHUMI HSE	FIRE ALARM AND DETECTION SYSTEM	CLIENT DIRECT
MOMBASA CONTINENTAL HOTEL	FIRE ALARM AND DETECTION SYSTEM	ZPOJAWO CONSULTANTS
KENGEN, OLKARIA	SUPPLY & INSTALLATION OF 17 FIRE DOORS	CLIENT DIRECT
CONSOLIDATED BANK	FIRE ALARM AND DETECTION SYSTEM	CLIENT DIRECT
NATIONAL INTELLIGENCE SECURITY SERVICE	FIRE ALARM SYSTEM AND SUPPRESSION SYSTEM	SNC LAVALIN INTERNATIONAL

KENYA NATIONAL EXAMINATION
COUNCIL- MITIHANI HOUSE

ARGONITE GAS SUPPRESSION SYSTEMS

MINISTRY OF ROADS & PUBLIC WORKS

WATER & FOAM SUPPRESSION SYSTEMS (HYDRANT, SPRINKLER DRY & WET RISERS AND HOSEREELS)

CUSTOMER'S NAME	WORK DONE	CONSULTANT
JOMO KENYATTA UNIVERSITY OF TECHNOLOGY & AGRICULTURE	INSTALLATION OF HYDRANT SYSTEM	CLIENT DIRECT
EMERALD BEACH RESORT & SPA, SHANZU	INSTALLATION OF FIRE FIGHTING DIESEL ENGINE JOCKEY PUMP	ENG. LIMO
EMERALD BEACH RESORT & SPA, SHANZU	NSTALLATION OF FIRE HOSE REELS,HYDRANT AND PORTABLE FIRE EXTINGUISHERS	ENG. LIMO
KENOL KOBIL	INSTALLATION OF FIRE PUMP CONTROLL AT NJD	CLIENT DIRECT
MOUNT KENYA BOTTLERS LTD, NYERI	HYDRANT SYSTEM	CLIENT DIRECT
WRIGLEY EAST AFRICA	HYDRANT SYSTEM	CLIENT DIRECT
KIPKEBE LIMITED -SASINI TEA	PUMP & HYDRANT SYSTEM	CLIENT DIRECT
JAMES FINLAY	PUMP & SPRINKLER SYSTEM	CLIENT DIRECT
BAMBURI CEMENT LTD (MOMBASA PLANT)	SUPPLY AND INSTALLATION OF HYDRANT, SPRINKLER AND FIRE ALARM	EMS CONSULTANTS LIMITED

BAMBURI CEMENT LTD (NAIROBI PLANT)	SUPPLY AND INSTALLATION OF HYDRANT, SPRINKLER AND FIRE ALARM SYSTEMS	EMS CONSULTANTS LIMITED
CENTRAL BANK, MARSHALL HOUSE	HOSEREEL, PORTABLES & PLUMBING	REX TECHNOLOGIES
YARE CENTRE	HOSE REEL, PORTABLES & PLUMBING	CLIENT DIRECT
KENOL KOBIL	FIRE PUMP SET	CLIENT DIRECT
CENTRAL BANK OF KENYA, HQ	HOSEREELS, PORTABLES & PLUMBING	REX TECHNOLOGIES CONSULTANTS
STANDARD CHARTERED BANK - CENTRAL ARCHIVES	SPRINKLER SYSTEM	NORKUN INTAKES
CO-OPERATIVE BANK (H/O)	WET RISER & SPRINKLER PUMP	CLIENT DIRECT
KENYA TEA PACKERS - KERICHO	HYDRANT SYSTEM	CLIENT DIRECT
KENYA LOCAL GOVERNMENT OFFICERS FUND	HOSEREEL, DRY RISER & PORTABLES	MAK CONSULTING ENGINEERS
KARIRANA TEA ESTATE	HYDRANT SYSTEM	CLIENT DIRECT
KENYA AIRPORTS AUTHORITY - JKIA	HOSEREEL SYSTEM	GIBBS CONSULT. ENGINEERS
MINISTRY OF LANDS (ARDHI HOUSE)	HOSEREEL SYSTEM & PORTABLES	MINISTRY OF PUBLIC WORKS

	SERVICE / MAINTENANCE CONTRACTS (SELECTED CLIENTS)		
1.	T.P. SERENA HOTELS	Service and supply of fire protection equipment and systems as well as fire safety drills & demos at Nairobi Serena, Kilaguni, Amboseli, Mara Serena, Mountain Lodge and Sweet Waters	
2.	STANDARD CHARTERED BANK	Service and supply of fire protection equipment and systems to all Standard Bank branches in Kenya, and maintenance of FM 200 Suppression System at H/O Chiromo Hub	
3.	CONSOLIDATED BANK	Service and supply of fire protection equipment and systems as well as fire safety drills & demos to all Consolidated Bank branches; Service of Generators.	
4.	KENYA SHELL LTD.	Service and supply of fire protection equipment and systems to all Shell retail outlets and depots in Kenya	
5.	EAST AFRICAN BREWERIES LTD	Service and supply of fire protection equipment and systems to the Head Office, Ruaraka, East African Maltings & Central Glass (all under EABL)	
6.	TATA CHEMICALS (MAGADI SODA COMPANY) LTD	Service and supply of fire protection equipment as well as fire safety drills & demos in their factory and depots countrywide.	
7.	EAST AFRICAN PORTLAND CEMENT	Service and supply of fire protection equipment and systems in their factory and depots countrywide.	
8.	ROYAL DANISH EMBASSY	Service and supply of fire protection equipment in their various residences (11 in total)	
9.	CARE INTERNATIONAL	Service and supply of fire protection equipment in their offices and refugee camps	
10.	FINA BANK	Service and supply of fire protection equipment	
11.	K.T.D.A.	Service and supply of fire protection equipment in their factories countrywide	
12.	MADISON INSURANCE	Service of Generator	
13.	MWALIMU SACCO	Service of Generator	
14.	ARBOR HOUSE	Service of Generator	
15.	CHURCH COMMISSIONERS FOR KENYA	Service of Generator	

17.	LAPTRUST	Service of Generator
18.	ECOBANK KENYA LTD.	Service of Generators

GENERATORS

PROJECT NAME	WORK DONE	CONTACT PERSON
Goseta Boys High School	Supply & installation of 44KVA CUMMINS Generator	Client Direct
Kiplombe Co-op Society	Supply of 40KVA CUMMINS Generator	Client Direct
ASP Company Ltd.	Supply of 30KVA CUMMINS generator	Client direct
Walter Reed Project	Supply & installation of 17KVA CUMMINS + ATS	Client direct
Amedo Centres	Supply of various sizes SHINERY Generators	Client Direct
Cotton Development Authority	Supply & Installation of 20KVA Generator	Client Direct
Kenya Airlines Pilot Association	Supply & installation of 20KVA Generator	Client Direct
Njia Limited	Supply & Installation of 100KVA Generator	Client Direct
Kenya Plant Health Inspectorate Services (KEPHIS)	Supply & installation of 100KVA Generator	Client Direct
Cotton Development Authority	Supply & Installation of 20KVA Generator	Client Direct
Strathmore Catering College - Lavington	Supply & installation of 100KVA Generator	Gedox Associates
Amedo Centres	Supply of 2.5KVA & 5.5KVA Generators	Mr. Nderitu
Church Commissioners for Kenya (CCK)	Supply and Installation of a 330KVA Generator	Maiteri & Associates

Arbor House, Aboretum Drive	Supply and installation of 150KVA Generator	Pisaroan Consulting Eng
Mid Africa Hotel	Supply of a 33KVA Generator	Lawrence Lumbasyo
Mercy Corps	Supply of a 16.5 KVA Generator	Molly Akeyo
Generator Retailers	Supply of 105No. Generators (1-5.5KVA)	Various Dealers
Kenya National Library Services	Supply and Installation of 69kVA Generator	Mrs Wangari Ngovi Muthoni Kibandi
LAP TRUST	Supply and Installation of 300KVA Generator	Mr Kiili
K-Rep Bank, Kitui	Supply and Installation of 30KVA Generator	Mr. Amos Dola
KARI Headquarters	Supply and Installation of a 11 KVA Generator	Dr Kinyua
USAID Project	Supply of 11No. Generators (5kVA)	Mburu Douglas
Mexican Embassy	Supply and Installation of a 11 KVA Generator	Gonzalez
UUNET	Supply and Installation of a 30KVA Generator	Paul Msava

	AIR CONDITIONERS	
CUSTOMER'S NAME	WORK DONE	CONSULTANT
EUROPEAN PERFUMES & COSMETICS	3No. 18000BTU & 1No.22000BTU	Client Direct
MADISON INSURANCE MOMBASA	Supply & installation of 2No.22000 BTU & 2No.18000BTU	Client Direct
KIRAGU & MWANGI	Supply & installation of 1No. 22000BTU	Client Direct
JAMES FINLAY (KENYA) LTD	Supply & installation of 1No. 22000BTU Split type air conditioner	Client Direct
MERIDIAN MEDICAL CENTRE, MOMBASA	Supply & installation of 4No. Split type air conditioners	Client Direct
METROPOLITAN LIFE KENYA, MOMBASA	Supply & installation of 3No. Split type air conditioners	Client Direct
AGRI QUEST LABOLATORIES	Supply and installation of 4No. Split type conditioners	Client Direct
UNDP Somalia	Supply and Installation of 2No. Split type air conditioners	Client Direct
MOHAT ONSTRUCTION LTD, GARISSA	Supply of 23 No. Split type Air conditioner	Client Direct
USAID	Supply of 2No. Split type air conditioners	Client Direct
BANK OF AFRICA	Supply and installation of 1No. Split type air conditioner	Client Direct
JAMES FINLAYS	Supply and installation of 1 No split type air conditioners	Client Direct

KTDA-MIRITINI	Supply and installation of 8 No split type air conditioners	Webston Consultants
AFRICAN ONLINE (Landmark Bldg)	Supply and installation of 20 No split type air conditioners	Thermoteq Services Ltd
MATER HOSPITAL	Supply and installation of 1No split type air conditioners	Thermoteq Services Ltd
CAPITAL FM RADIO	Supply and installation of 1 No split type air conditioners	Thermoteq Services Ltd
RED CROSS	Supply and installation of 1No split type air conditioners	Thermoteq Services Ltd
RESOLUTION	Supply and installation of 1 No split type air conditioner	Client Direct
HEALTH		
ATHI WATER SERVICES BOARD	Supply and installation of 1 No split type air conditioners	Client Direct
KENCHIC LTD	Supply and installation of 2 No split type air conditioners	Client Direct
TELKOM KENYA (EMBU)	Supply and installation of 2 No split type air conditioners	Client Direct
AMEDO CENTRE	Supply and installation of 1 No split type air conditioners	Client Direct